

**AUSTRALIA INDIA BUSINESS COUNCIL LTD
(A COMPANY LIMITED BY GUARANTEE)
ACN 154 498 218**

ANNUAL REPORT

FOR THE YEAR ENDED 31 DECEMBER 2016

**AUSTRALIA INDIA BUSINESS COUNCIL LTD
ACN 154 498 218**

ANNUAL REPORT

**FOR THE YEAR ENDED
31 DECEMBER 2016**

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This financial report covers Australia India Business Council Ltd as an individual entity.

Australia India Business Council Ltd is a company limited by guarantee, incorporated and domiciled in Australia. Its registered office and principal place of business is:

Eakin McCaffery Cox
Level 28, 1 Market Street
SYDNEY NSW 2000

A description of the nature of the company's operations and its principal activities is included in the directors' report on page 1.

The financial statements were authorised by the board of directors on 2 June 2017. The directors have the power to amend and reissue the financial statements.

AUSTRALIA INDIA BUSINESS COUNCIL LTD
ACN 154 498 218

DIRECTORS' REPORT

The directors present their report on Australia India Business Council Ltd ("the company") for the financial year ended 31 December 2016.

DIRECTORS

The following persons were directors and officers of the company at any time during, or since the end of, the year. Unless otherwise stated, the Director was in office for the whole of the financial year and up to the date of this report:

Name	Meetings of Board of Directors eligible to attend during financial year	Number of meetings of Board of Directors attended
Sheba Nandkeolyar	5	5
Jim Varghese	3	3
Con Livissianis	5	5
Kylie Bell (appointed 22 May 2017)	-	-
Rashi Kapoor (appointed 22 May 2017)	-	-
Nik Senapati (appointed 2 September 2016)	2	2
Dr Adrian Vicary	5	5
Sanjay Bhosale (appointed 21 November 2016)	1	1
Omesh Motiwalla	5	1
Dipen Rughani (resigned 22 June 2016)	2	2
Raja Venkateswar (resigned 22 May 2017)	5	4
Deepak-Raj Gupta	4	4
Randeep Agarwal	1	3
Stephen Manallack (appointed 14 July 2016, resigned 17 February 2017)	3 -	3 -
Michael Moignard (appointed 8 March 2017, resigned 3 April 2017)	-	-

DIRECTORS QUALIFICATIONS, EXPERIENCE AND SPECIAL RESPONSIBILITIES

Sheba Nandkeolyar - Chairman (Independent Non-Executive Director)

Ms Nandkeolyar is a long standing member of AIBC since the past 16 years. She joined the Board on 1 June 2012 and was appointed Vice Chairman in June 2014. Ms Nandkeolyar, is a Master of Business Administration (MBA) and has specialised in Marketing & Finance. She was appointed on the Board of Australia India Council, by The Hon. Foreign Minister Julie Bishop and was tasked with responsibilities for supporting economic diplomacy and Women in Business initiatives. She has extensive global, Indian and Australian experience as a leading expert in the areas of International Trade, Marketing to new and diaspora audiences, Cross Border & Offshore consultancy. She is an advisor to the Australian Government and business organisations in Australia & India. Sheba is also an advisor to several start up Australian & Indian companies. Sheba founded her company MultiConnexions in 2006, which today is a leading company in its industry. Sheba was awarded the 2015 Life Time Achievement Award for Excellence in Global Communications by the peak industry advertising body International Advertising Association in London. She is a visiting industry faculty member at several Business Schools and Universities. Sheba actively supports the Salvation Army Australia and The Follow Your Dream Foundation, Lions International in implementing several Women & Children focussed initiatives in Australia, India & China.

Board positions:

- Board Member, AIC- Australia India Council.
- National Chairman, Australia India Business Council
- Board Member of IAA (International Advertising Association, Australia)

**AUSTRALIA INDIA BUSINESS COUNCIL LTD
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DIRECTORS' REPORT

DIRECTORS QUALIFICATIONS, EXPERIENCE AND SPECIAL RESPONSIBILITIES (continued)

Sheba Nandkeolyar - Chairman (Independent Non-Executive Director) Continued

- Trustee & Board member of Follow your Dream Foundation, Lions International
- Chief Executive Officer / Director, MultiConnexions

Industry Expertise:

- Expert Advisory Panel member for Diversity Council of Australia on the following research projects:
 - Leading in the Asian Century: A National Scorecard of Australia's Workforce Asia Capability, 2015
 - Cracking the Cultural Ceiling; Future Proofing your business in the Asian Century, 2014
 - Capitalising on Culture: A Study of the Cultural Origins of ASX 200 Business Leaders, 2013
- Member on Tourism and International Education, Task Force, NSW Government
- Founder Chair of the Multicultural Committee of Communications Council of Australia
- Chair of Women in Business Chapter, AIBC
- Former member of NSW Asia Business Advisory Council

Jim Varghese – Vice Chairman (Independent Non-Executive Director)

Jim Varghese AM is Chairman and owner of the Leadership Company Qld Pty Ltd and Director of the Springfield Land Corporation (SLC). Jim completed a very successful period as the Chief Executive Officer of the SLC and from April 2012 continues as an Executive Director of the SLC. Jim was also appointed part-time Executive Director (Business Development) for the Australia India Institute in November 2014. He joined the Board of the Australia India Business Council on 29 June 2016.

Jim has over 30 years' experience as a Chief Executive in leading government agencies covering Transport, Main Roads, Education, Training, Employment and Primary Industries in both the Victorian and Queensland public sector. He has an outstanding track record as a Chief Executive capable of running multifaceted businesses with a determined focus and proven ability to deliver excellent and innovative results against a challenging and continuously changing environment. Jim has represented the public and the private sector in significant trade missions and forums in China, Middle East, United Kingdom, United States, Malaysia, Indonesia, and India. Jim is the Chair of the Mahatma Gandhi Memorial Committee that delivered the Mahatma Gandhi statue in Brisbane, and the Mahatma Gandhi Inspiration Bridge in Springfield, which were unveiled by Prime Minister Narendra Modi during the G20.

Jim Varghese has played a key role in commercialising forestry, water, road construction and aviation. Jim was also at the forefront of promoting and implementing public/private partnerships in Education and Training, and was Chairman of Aviation Australia Ltd.

Jim has a professional and passionate interest in service delivery and best practice management. He is the creator of the award winning "Three Learning Frames" management approach, which aligns outcomes with congruent relationships, structures, systems and capabilities. He was awarded the Centenary Medal for services to the Public Sector and in 2009 was awarded an Order of Australia for Services to Public Sector Reform and Services to the Community.

Jim has been granted the award of Fellow of these professional organisations: Certified Practising Accountant (CPA), Australian Institute of Management, Royal Institute of Public Administration and Australian Marketing Institute. He is a member of the Australian Institute of Company Directors. Jim Varghese is also on the board of EIDOS, Deputy Chair of the Puuya Foundation (serving the indigenous community of Lockhart River in North Queensland) and is a director of the Qld Mental Health Foundation. Jim is Co-Patron of the Federation of Indian Communities, and Chair of the Order of Malta (Queensland Branch).

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DIRECTORS' REPORT (continued)

DIRECTORS QUALIFICATIONS, EXPERIENCE AND SPECIAL RESPONSIBILITIES (continued)

Jim Varghese – Vice Chairman (Independent Non-Executive Director) (continued)

Jim is an accomplished author and contributor of articles on information management, crisis management, change and organisational transformation. Jim served for over three years as an Adjunct Professor at the University of Queensland. He has also served on the Council of Queensland University of Technology, the Senate of University of Queensland and is currently serving on the Council of the University of Southern Queensland. He holds the formal qualifications of Bachelor of Arts with Honours in contemporary Australian History and Bachelor of Divinity from the University of Queensland. He also holds a Master of Business Administration and a Diploma in Education from Melbourne University.

Since October 2015, Jim has been chairing the Queensland Government review on the taxi industry and technological disruption and is due to report to the Queensland government in July 2016.

Con Livissianis - Treasurer (Independent Non-Executive Director).

Mr Livissianis joined the Board on 6 June 2013. Mr Livissianis has extensive experience in corporate governance, strategic planning, change management and accounting. He also has broad experience across the agricultural, mining, import wholesale distribution, construction, property development, telecommunications, education and manufacturing sectors and in business expansion in Asia. Mr Livissianis is the Managing Director of Exemplar Performance Advantage Pty Ltd, Chairman of CPA Australia's Director Discussion Group and the Chairman of the Greek Orthodox Parish of South East Sydney. Mr Livissianis has a Bachelor of Commerce degree in Accounting & Financial Management and is a Fellow of both CPA Australia and the Australia Institute of Company Directors. Mr Livissianis is also the Chairman of the Audit, Finance & Risk Committee.

Mr Livissianis has travelled 16 times in the past 6 years to India and established an office in Bangalore India that focuses on Global Good Governance and Innovation.

Kylie Bell – Independent Non-Executive Director. Appointed 22 May 2017

Kylie is the Leader of EY's ASEAN & India Business Group for the Oceania region. Kylie advises Australian companies, institutions and governments looking to grow their business into these strategic growth markets, including developing market entry strategies, and identifying commercial partners and investors.

Kylie also advises foreign investors from across ASEAN and India, coordinating EY assistance across all services areas, to support their Australian entry and growth.

Kylie brings more than 20 years of international experience and connections working in South Asia, South East Asia, Europe & Australia in senior diplomatic trade and investment positions with Austrade. She has a deep practical understanding of international opportunities and challenges for Australian companies and the drivers impacting on attracting foreign investment into Australia.

Prior to joining EY, Kylie was an Australian Trade & Investment Commissioner and managed Austrade offices for 15 years in India, Malaysia, the Philippines and Spain. In these roles she assisted Australian companies to do business in the region and facilitated foreign direct investment.

Kylie has advised more than 250 Australian companies on areas including: identifying suitable international target markets; doing business in India and Asia; providing research and insights on markets, strategy development, and business partner identification; and investment attraction. She has coordinated market visit programs to support market entry and expansion activities.

Kylie has developed and executed numerous country and industry strategies for trade and investment promotion for the Australian government. She has also led major country campaigns and initiatives with multiple government and industry stakeholders, including Australia Business Week in India in 2015.

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DIRECTORS' REPORT (continued)

DIRECTORS QUALIFICATIONS, EXPERIENCE AND SPECIAL RESPONSIBILITIES (continued)

Rashi Kapoor – Independent Non-Executive Director. Appointed 22 May 2017

A Business Graduate with Majors in Accounting from Monash University. Creative Director of Fitness World India - Largest fitness equipment company in India with nationwide presence.

A Sports enthusiast; Member of the AFL Focus Advisory Group since 2013, Strategic Advisor at Indian Junior Players League T20 - World's biggest nationwide cricket talent hunt. Rashi attended the Australia India Dialogue with Former Australian Trade Minister Hon. Andrew Robb & Former Victorian Premier Hon. Ted Baillieu. Australian Delegate at the Global Leadership Forum - World Forum for Ethics in Business, and Global Youth Leadership Forum.

She was elected on the AIBC Victorian committee last year, and is passionate about making Victoria instrumental in strengthening the Australia-India Business, Cultural & Sports relationship.

Dr Adrian Vicary - Independent Non-Executive Director

Dr Vicary is the President of the South Australian Chapter and joined the Board in December 2012.

Dr Vicary has extensive experience in university senior management and governance, quality assurance and strategic planning in university and not for profit organisations, and in managing partnerships. He is a University Fellow and Adjunct Associate Professor at the University of South Australia, an Emeritus Fellow of the Association of Tertiary Education Management Inc, and a member of the Australian Institute of Company Directors. Dr Vicary is a member of the South Australia India Advisory Council which developed the South Australia-India Engagement Strategy. He is also Chair of the Board of the Nexus Multicultural Arts Centre in Adelaide.

Dr Vicary has a Bachelor of Arts, a Diploma in Education and a Master of Arts from the University of Adelaide, and a PhD in politics from Flinders University of South Australia.

Sanjay Bhosale - Independent Non-Executive Director. Appointed 21 November 2016

Sanjay Bhosale is a media and communications professional. He has worked as a journalist for 25 years in Australia, India and Papua New Guinea. Currently, he is a communications manager with the federal government.

Sanjay holds a Master of International Affairs from the Australian National University and a Bachelor of Arts in Journalism from Southern Cross University. He is currently completing his Master of Business Administration (MBA) from the Australian Institute of Business.

Sanjay was a senior journalist with The Canberra Times, before joining the federal government four years ago. Previously, he was Associate Editor of The National newspaper in Port Moresby, PNG.

He is passionate about Australia-India relations and closely follows news, politics, business, sport and current affairs in both countries. He has been active with AIBC ACT for more than five years.

Nik Senapati - Independent Non-Executive Director. Appointed 2 September 2016

Dr Nik Senapati is the Honorary Advisor to FICCI in Australia and is an Advisor to Dua Associates and Consulting in New Delhi. Nik is also the President of the Australia India Business Council in Queensland. Until 2015 Nik was country head (MD) of Rio Tinto in India, a role that he held for almost 10 years. Nik is a geologist and has spent over 35 years in the mining industry with roles in exploration, operations, strategy and external relations. He chaired the mining committee of CII, was instrumental in establishing the Sustainable Mining Initiative for the Indian mining industry and initiated the Skills Council in the Mining Sector. Nik was educated in India, Australia and as a Rhodes Scholar in the UK.

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DIRECTORS' REPORT

DIRECTORS QUALIFICATIONS, EXPERIENCE AND SPECIAL RESPONSIBILITIES (continued)

Omesh Motiwalla - Independent Non-Executive Director

Mr Motiwalla is the President of the Western Australia Chapter. Appointed 7 April 2014.

Mr Motiwalla is a Corporate Finance Partner in Deloitte Touche Tohmatsu and has over 15 years of experience in Big 4 firms in Australia. Mr Motiwalla has significant cross border experience and focuses on providing financial advisory and due diligence advice in relation to investments in major Australian resources companies and projects, as well as the middle market sector. Mr Motiwalla also spent two years with Deloitte Corporate Finance India from 2008 to 2010 where he worked largely on mining, oil and gas and infrastructure transactions. Mr Motiwalla has a Bachelor of Commerce degree in Finance and Accounting and is a Chartered Accountant.

Dipen Rughani – Independent Non-Executive Director

Mr Rughani resigned 22 June 2016

Randeep Agarwal – Independent Non-Executive Director

Mr Agarwal resigned 1 September 2016

Deepak-Raj Gupta - Independent Non-Executive Director

Mr Gupta resigned 21 November 2016

Raja Venkateswar – Independent Non-Executive Director

Mr Venkateswar resigned 22 May 2017

Stephen Manallack – Independent Non-Executive Director

Mr Manallack appointed 14 July 2016 and resigned 17 February 2017

Michael Moignard – Independent Non-Executive Director

Mr Moignard appointed 8 March 2017 and resigned 3 April 2017

John Cox - Company Secretary

Mr Cox resigned as the President of the NSW Chapter and Director of the Company on 26 May 2015. Mr Cox has acted as Company Secretary of AIBC Limited since the formation of the Company on 20 January, 2012. As a senior partner in the Sydney law firm, Eakin McCaffery Cox, Mr Cox has extensive experience in corporate and commercial law, and has acted as company secretary for a number of charitable institutions. He has acted extensively for corporate clients in a broad range of disciplines including tertiary education, advertising, satellite communications, agricultural equipment suppliers, licensed gaming operators, arts and entertainment, patent disputes and intellectual property licensing. He acts extensively for local government and NSW State Owned Corporations/Trusts. Mr Cox is the Honorary Consul for the Republic of Uganda, Company Secretary of the African Professionals

Association Limited, a Fellow of the Australian Institute of Company Directors and a board member of the Australian Scholarships Foundation. Mr Cox was admitted to practice as a solicitor of the Supreme Court of NSW and the High Court of Australian in 1978.

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DIRECTORS' REPORT (continued)

OBJECTIVE AND STRATEGIES

(a) Short Term Objectives

The Company's short-term objectives are to:

- 1) Encourage Australian businesses to build successful trade with Indian companies
- 2) Encourage Indian businesses to develop successful trade with Australian companies
- 3) Organise activities which promote Australia/India business relationships and understanding

(b) Long Term Objectives

The Company's long-term objectives are to:

- 1) Promote trade between Australia and India
- 2) Promote understanding and cooperation between the business communities of Australia and India
- 3) Contribute to the development of bilateral business policies and relationships between Australia and India
- 4) Attract staff, contractors and volunteers who are committed to working for the promotion of trade between Australia and India
- 5) Delivery of events, trade connections, business services and programs to promote cooperation and business relationships between the business communities of Australia and India
- 6) Increasing the understanding and visibility in the community of the Australia/India trading relationship
- 7) Long term financial sustainability.

(c) Strategies for Achieving Short Term and Long Term Objectives

To achieve these objectives, the Company has adopted the following strategies:

- 1) Attract and retain staff and volunteers who are committed to working for the members and the community
- 2) Committed staff and volunteers will create new programs and maintain existing programs which will allow them to engage in continuous improvement for services and facilities.

Staff and volunteers strive to meet consistent standards of best practice and provide clear expectations of professional accountabilities to all stakeholders.

PRINCIPAL ACTIVITIES OF THE COMPANY AND HOW IT ASSISTED IN ACHIEVING THE COMPANY'S OBJECTIVES

The principal activities of the Company, in the course of the financial year, were those of a national based membership organisation that promotes trade between Australia and India. There has been no significant change in these activities during the year.

PERFORMANCE MEASURES

The company uses the following measures of its performance:

- Number of new members and % increase over previous year
- Number of retained members and % increase over previous year
- Number of total members and % increase over previous year
- Number of events totally sponsored which required no financial input and % increase over previous year
- National sponsorship revenue raised and % increase over the previous year
- State sponsorship revenue raised and % increase over the previous year.

**AUSTRALIA INDIA BUSINESS COUNCIL LTD
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DIRECTORS' REPORT (continued)

REVIEW OF OPERATIONS

The operations of the company during the financial year resulted in a loss after providing for income tax of \$95,777 (2015: loss of \$205,566).

EVENTS SUBSEQUENT TO BALANCE DATE

No matter or circumstance has arisen since the end of the financial year that has significantly affected or may significantly affect the company's operations, the results of those operations or the company's state of affairs in financial years after the financial year.

MEMBERSHIP

The company had 429 members at year end. (2015: 332)

On a winding up of the company members would not be required to contribute.

AUDITOR'S INDEPENDENCE DECLARATION

A copy of the Auditor's Independence Declaration as required under Section 307C of the *Corporations Act 2001* given to the Directors by the lead auditor for the audit undertaken by HLB Mann Judd is included on page 8.

This report is made in accordance with a resolution of the board of directors.



**Sheba Nandkeolyar
Chairman**

02 June 2017



**Con Livissianis
National Treasurer**

**AUSTRALIA INDIA BUSINESS COUNCIL LTD
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AUDITOR'S INDEPENDENCE DECLARATION

To the Directors of Australia India Business Council Ltd:

As lead auditor for the audit of the financial report of Australia India Business Council Ltd for the year ended 31 December 2016, I declare that to the best of my knowledge and belief, there have been no contraventions of:

- (a) the auditor independence requirements of the *Corporations Act 2001* in relation to the audit; and
- (b) any applicable code of professional conduct in relation to the audit.

**Sydney, NSW
02 June 2017**



**A G Smith
Partner**

AUSTRALIA INDIA BUSINESS COUNCIL LTD
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STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME
FOR THE YEAR ENDED 31 DECEMBER 2016

	Note	2016 \$	2015 \$
Revenue from continuing operations	2	329,607	309,558
Audit fees		(16,500)	(18,017)
Accounting expenses		(24,920)	-
Bank charges, credit card fees & merchant fees		(4,261)	(6,986)
Event conduct venue expenses		(152,084)	(147,150)
Legal fees		-	(79,550)
Election verification expenses		(10,500)	(4,454)
Telephone expenses		(1,406)	(1,781)
Printing & stationery expenses		(5,410)	(3,078)
Secretariat fees & office rent expenses		(96,035)	(90,512)
Sponsorship expenses		-	(126)
Taxi expenses		(6,879)	(6,976)
Travel & accommodation expenses		(36,462)	(71,588)
Website development expenses		(10,713)	(13,142)
CEO expenses		(21,500)	(43,000)
Other expenses		(33,113)	(28,764)
		<hr/>	<hr/>
Loss before income tax		(90,176)	(205,566)
Income tax expense	8(b)	(5,601)	-
		<hr/>	<hr/>
Loss after income tax		(95,777)	(205,566)
		<hr/>	<hr/>
Other comprehensive income		-	-
		<hr/>	<hr/>
Total comprehensive loss for the year		(95,777)	(205,566)
		<hr/> <hr/>	<hr/> <hr/>

The above statement of profit or loss and other comprehensive income should be read in conjunction with the accompanying notes.

AUSTRALIA INDIA BUSINESS COUNCIL LTD
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STATEMENT OF FINANCIAL POSITION

AS AT 31 DECEMBER 2016

	Note	2016 \$	2015 \$
Current assets			
Cash and cash equivalents	3	58,903	74,924
Trade and other receivables	4	12,012	23,641
Other financial assets	5	453,441	514,230
Other assets		3,242	-
Total current assets		527,598	612,795
Non-current assets			
Property, plant and equipment		2,248	1,139
Total non-current assets		2,248	1,139
Total assets		529,846	613,934
Current liabilities			
Trade and other payables	6	53,102	65,667
Other liabilities	7	87,350	68,697
Current tax liabilities		5,601	-
Total current liabilities		146,053	134,364
Total liabilities		146,053	134,364
Net assets		383,793	479,570
Equity			
Retained earnings		383,793	479,570
Total equity		383,793	479,570

The above statement of financial position should be read in conjunction with the accompanying notes.

AUSTRALIA INDIA BUSINESS COUNCIL LTD
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STATEMENT OF CHANGES IN EQUITY
FOR THE YEAR ENDED 31 DECEMBER 2016

	Retained Earnings \$
Balance at 1 January 2015	685,136
Total comprehensive loss for the year	<u>(205,566)</u>
Balance at 31 December 2015	<u>479,570</u>
Balance at 1 January 2016	479,570
Total comprehensive loss for the year	<u>(95,777)</u>
Balance at 31 December 2016	<u>383,793</u>

The above statement of changes in equity
should be read in conjunction with the accompanying notes.

AUSTRALIA INDIA BUSINESS COUNCIL LTD
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STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED 31 DECEMBER 2016

	Note	2016 \$	2015 \$
Cash flows from operating activities			
Receipts from members and customers		350,656	278,781
Interest received		14,213	20,591
Legal settlement received		10,885	-
Payments to suppliers		<u>(450,316)</u>	<u>(542,932)</u>
Net cash used in operating activities		<u>(74,562)</u>	<u>(243,560)</u>
Cash flows from investing activities			
Payments for property, plant and equipment		(2,248)	(1,139)
Transfer of funds from term deposit		<u>60,789</u>	<u>151,892</u>
Net cash provided by investing activities		<u>58,541</u>	<u>150,753</u>
Net decrease in cash held		(16,021)	(92,807)
Cash and cash equivalents at beginning of year		<u>74,924</u>	<u>167,731</u>
Cash and cash equivalents at end of year	3	<u>58,903</u>	<u>74,924</u>

The above statement of cash flows should be read in conjunction with the accompanying notes.

AUSTRALIA INDIA BUSINESS COUNCIL LTD
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NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2016

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

This financial report covers Australia India Business Council Ltd (“the Company”) as an individual entity. The financial report is a general purpose financial report, which has been prepared in accordance with Australian Accounting Standards – Reduced Disclosure Requirements, Australian Accounting Interpretations and the Corporations Act 2001. The financial report is prepared on a historical cost basis.

The preparation of the financial report in accordance with Australian Accounting Standards – Reduced Disclosure Requirements requires Directors and/or management to make judgements, estimates and assumptions that affect the application of policies on reported assets and liabilities, income and expenses. There are no areas where assumptions and estimates are significant to the financial statements.

The significant accounting policies set out below have been applied consistently to all periods presented in this financial report.

Comparative figures have been restated where necessary to enhance presentation of the financial report.

The following is a summary of the significant accounting policies adopted by the company in the preparation of the accounts:

(a) Statement of compliance with Australian Accounting Standards – Reduced Disclosure Requirements

Statement of Compliance

The financial report complies with Australian Accounting Standards – Reduced Disclosure Requirements as issued by the Australian Accounting Standards Board. A statement of compliance with International Financial Reporting Standards cannot be made because of the adoption of Australian Accounting Standards – Reduced Disclosure Requirements.

(b) Cash & cash equivalents and other financial assets

For the purposes of the statement of cash flows, cash includes cash on hand and at call deposits with banks or financial institutions with original maturities of less than three months. Other financial assets consist of bank term deposits with an original maturity greater than three months.

(c) Trade and other receivables

All trade receivables are recognised at the amounts receivable as they are due for settlement no more than 30 days from the date of recognition. After initial recognition trade receivables are subsequently measured at amortised cost, less allowance for impairment.

Collectability of trade receivables is reviewed on an ongoing basis. Debts which are known to be uncollectible are written off. An allowance for impairment is raised where some doubt as to collection exists.

(d) Impairment of assets

Assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset’s carrying amount exceeds its recoverable amount. The recoverable amount is the value in use of the asset. As the company is a not-for-profit entity the future economic benefits of an asset are not primarily dependent on the asset’s ability to generate net cash inflows. Therefore the value in use is the depreciated replacement cost of the asset.

AUSTRALIA INDIA BUSINESS COUNCIL LTD
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NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2016

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

(e) Trade and other payables

Trade and other payables are carried at amortised cost and represent liabilities for goods and services provided to the company prior to the end of the financial year and which are unpaid. The amounts disclosed are usually paid within 30 days of recognition.

(f) Income tax

Income tax expense is calculated by applying the current income tax rate to the estimated taxable income for the year. The Company's taxable income is calculated by applying an estimated non-member percentage to mutual income and then adjusting for fully assessable and fully deductible items.

(g) Revenue recognition

(i) Membership revenue

Membership revenue is recorded in the period of which it relates. Any membership fees received in advance are taken to deferred revenue until the period for which the membership relates has occurred.

(ii) Sponsorship revenue

Sponsorship revenue is recognised in the period of which it relates. Any sponsorship revenue received in advance is taken to deferred revenue until the period for which the sponsorship relates has occurred.

(iii) Interest revenue

Interest revenue is recognised as earned.

(iv) Event revenue

Event revenue is recognised once the respective event has occurred. Any event revenue received in advance is taken to deferred revenue until the period during which the event occurs.

(v) Other revenue

Revenue from other sources is recognised when the respective services have been performed.

(h) Goods and services tax

Revenues, expenses and assets are recognised net of the amount of goods and services tax (GST), except where the amount of GST incurred is not recoverable from the Australian Tax Office (ATO). In these circumstances the GST is recognised as part of the cost of acquisition of the asset or as part of an item of the expense.

Receivables and payables are stated with the amount of GST included.

The net amount of GST recoverable from or payable to the ATO is included as a current asset or liability in the statement of financial position.

Cash flows are included in the statement of cash flows on a gross basis. The GST components of cash flows arising from investing or financing activities which are recoverable from, or payable to, the ATO are presented as operating cash flows included in receipts from members or customers or payments to suppliers.

AUSTRALIA INDIA BUSINESS COUNCIL LTD
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NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2016

	2016	2015
	\$	\$
2. REVENUE		
Revenue from continuing operations		
- Membership fee revenue	109,135	121,407
- Event revenue	147,111	111,287
- Sponsorship revenue	40,000	53,818
- Sundry revenue	19,082	2,680
- Interest revenue	14,279	20,366
	<u>329,607</u>	<u>309,558</u>
3. CASH AND CASH EQUIVALENTS		
Current		
Cash at bank – National	58,859	11,400
Cash at bank – NSW	-	16,995
Cash at bank – ACT	-	27,495
Cash at bank – QLD	-	12,245
Cash at bank – SA	-	2,114
Cash at bank – WA	-	4,675
Cash on hand	44	-
	<u>58,903</u>	<u>74,924</u>
4. TRADE AND OTHER RECEIVABLES		
Current		
Trade receivables	11,705	15,390
Interest receivable	307	241
Other receivables	-	8,010
	<u>12,012</u>	<u>23,641</u>
5. OTHER FINANCIAL ASSETS		
Current		
Term deposit	<u>453,441</u>	<u>514,230</u>
Term deposit is bearing a fixed interest rate of 3.10% (2015: 3.05%)		
6. TRADE AND OTHER PAYABLES		
Current		
Trade payables	32,016	48,667
Other accruals	21,086	17,000
	<u>53,102</u>	<u>65,667</u>

AUSTRALIA INDIA BUSINESS COUNCIL LTD
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NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2016

	2016	2015
	\$	\$
7. OTHER LIABILITIES		
Current		
Deferred membership revenue	56,350	48,697
Deferred sponsorship revenue	30,000	20,000
Deferred business event revenue	1,000	-
	<u>87,350</u>	<u>68,697</u>

8. INCOME TAX

(a) Income tax expense

Income tax expense differs from the amount of income tax that would be payable by the Company if its taxable income for the year was equal to the profit for the year. The principal reason for this difference is that the Company is liable for income tax on the portion of its operating profit deemed to be attributable to non-members.

All of the income tax expense relates to current tax.

	2016	2015
	\$	\$
(b) Numerical reconciliation of income tax expense to prima facie tax payable		
Loss before income tax expense	<u>(90,176)</u>	<u>(205,566)</u>
Tax @ the Australian tax rate of 30%	<u>(27,053)</u>	<u>(61,670)</u>
Portion attributable to members (non-assessable income/ non-deductible expense)	22,720	48,040
Non-deductible items	487	7,072
Other deductible items	(1,094)	(399)
Prior year under provision	5,601	-
Deferred tax assets not recognised	<u>4,940</u>	<u>6,957</u>
Income tax expense (credit)	<u>5,601</u>	<u>-</u>

9. LIMITATION BY GUARANTEE

Australia India Business Council Ltd is a company limited by guarantee. The company's constitution provides that every member of the company does not need to contribute an amount in the event of the company being wound up during the time of membership or within one year afterwards.

At 31 December 2016 there were 429 members (2015: 332 members) and the amount that could be called up in the event of, and for the purpose of, a winding up was \$nil (2015: \$nil).

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NOTES TO THE FINANCIAL STATEMENTS
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10. RELATED PARTY DISCLOSURES

The names of the Directors in office during the year are listed in the Directors' report.

All Directors acted in an honorary capacity during the year.

(a) Key Management Personnel

James Keene (Chief Executive Officer - resigned on 3 April 2016) was also classed as key management personnel until his resignation.

Remuneration paid to key management personnel of company during the year is as follows:

	2016	2015
	\$	\$
	<u>21,500</u>	<u>43,000</u>

(b) Other Related Party Transactions

(i) During the year the following amounts (GST inclusive) were paid to entities associated with directors of the company:

	2016	2015
	\$	\$
Office rent and administration expenses	2,750	2,982
Website development expenses	5,500	14,456
Legal services and other reimbursements	-	32,150

(ii) During the year the following amounts (GST inclusive) were received from entities associated with directors of the company:

	2016	2015
	\$	\$
Membership fee revenue	275	715
Event revenue	2,888	1,925

(iii) There were no balances owing by any related parties to the company at 31 December 2016 (2015 \$nil).

(iv) An amount of \$9,735 was owing to a related party by the company at 31 December 2016 (2015 \$5,500).

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DIRECTORS' DECLARATION

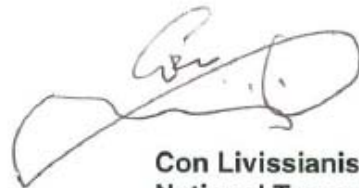
In the directors' opinion:

- (a) the financial statements and notes set out on pages 9 to 17 are in accordance with the *Corporations Act 2001*, including:
 - (i) complying with Australian Accounting Standards – Reduced Disclosure Requirements and the *Corporations Regulations 2001*; and
 - (ii) giving a true and fair view of the company's financial position as at 31 December 2016 and of its performance for the financial year ended on that date; and
- (b) there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the directors.



Sheba Nandkeolyar
Chairman



Con Livissianis
National Treasurer

Dated this 2nd day of June 2017

**AUSTRALIA INDIA BUSINESS COUNCIL LTD
ABN 154 498 218**

INDEPENDENT AUDITOR'S REPORT

To the Members of Australia India Business Council Ltd

Opinion

We have audited the financial report of Australia India Business Council Ltd ("the Company") which comprises the statement of financial position as at 31 December 2016, the statement of profit or loss and other comprehensive income, the statement of changes in equity and the statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies, and the directors' declaration.

In our opinion, the accompanying financial report of the Company is in accordance with the *Corporations Act 2001*, including:

- (a) giving a true and fair view of the Company's financial position as at 31 December 2016 and of its financial performance for the year then ended; and
- (b) complying with Australian Accounting Standards – Reduced Disclosure Requirements and the *Corporations Regulations 2001*.

Basis for Opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Report* section of our report. We are independent of the Company in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants* ("the Code") that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We confirm that the independence declaration required by the *Corporations Act 2001*, which has been given to the directors of the Company on 2 June 2017, would be in the same terms if given to the directors as at the time of this auditor's report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of the Directors for the Financial Report

The directors of the Company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards – Reduced Disclosure Requirements and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

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INDEPENDENT AUDITOR'S REPORT (continued)

In preparing the financial report, the directors are responsible for assessing the ability of the Company to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

Auditor's Responsibilities for the Audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

As part of an audit in accordance with the Australian Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

**AUSTRALIA INDIA BUSINESS COUNCIL LTD
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INDEPENDENT AUDITOR'S REPORT (continued)

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

A handwritten signature in black ink that reads 'HLB Mann Judd'.

**HLB Mann Judd
Chartered Accountants**

**Sydney, NSW
5 June 2017**

A handwritten signature in black ink that reads 'A G Smith'.

**A G Smith
Partner**